

Job Vacancy**Account Manager (ACM-JD) – Water Direct****Location:** Hybrid working - Depots in Essex, Hampshire and Berkshire**Hours:** Full time, Monday – Friday 08:00 – 16:30, 08:30 – 17:00**Salary:** £28,000 - £35,000 (dependent on experience) + Commission-Based Bonus Structure

Are you a motivated individual with a passion for sales and account management? Water Direct, a leader in providing alternative water solutions, is seeking an **Account Manager** to handle inbound and outbound sales enquiries.

What You'll Be Doing:

- Managing inbound sales enquiries, providing tailored solutions to clients.
- Proactively handling outbound sales to grow and maintain a strong client base.
- Building and nurturing long-term relationships with customers.
- Meeting and exceeding sales targets with the support of our commission-based bonus structure.
- Working collaboratively with the wider team to ensure a seamless client experience.

What We're Looking For:

- Proven experience in sales, account management, or a similar role.
- Excellent communication and interpersonal skills.
- Strong negotiation and problem-solving abilities.
- Strong IT Fluency – Proficient using CRM systems
- A results-driven mindset with a passion for achieving and exceeding goals.
- Experience working in the transport and logistics sector
- Ability to thrive in a fast-paced, client-focused environment.

What's in it for You?

- A competitive base salary between £28,000 and £35,000, based on your experience.
- Commission-based bonus structure.
- Opportunities for professional growth and development.
- Being part of a dynamic and supportive team.
- 23 days Annual Leave + BH
- Company pension.
- Hybrid working
- Private Healthcare Plan *(Subject to successful completion of probation period)
- Life Assurance
- EV Car scheme *(Subject to successful completion of probation period)

Ready to Take the Next Step?

If you're ready to grow your career with a market leader, we'd love to hear from you. Apply today by sending your CV and a cover letter to vacancies@water-direct.co.uk

Join Water Direct and help us deliver essential water solutions to businesses and communities across the UK.

Application Deadline: [28th February 2025]